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those ratings. I found that Buyology contains extremely interesting information and deep reflection. Not as good as Lindstrom's own sequel "Brandwashed", but good nonetheless. Overall, it's an important book for anyone working in marketing.

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BRIEF INTRODUCTION 5 • To make the brand message stay with the consumer and to induce product cravings, research in "Neuromarketing" is being done • Neuromarketing is the window



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key to unlock the subconscious thoughts, feelings & desires that drive purchase decisions - Buyology 6. 1. A Rush Of Blood Of The Head 2. This Must Be The Place 3.

### **Buyology - Book Summary**

Buy-ology is a masterpiece. V era Kolyovska 1 , Jane Maslarova 2 , Dimitar Maslarov 3 1 Institute of Experimental Morphology, Pathology and Anthropology with Museum, Bulgarian

### **(PDF) Neuromarketing. Buy-ology is a masterpiece.**

"Buyology: Truth and Lies About What We Buy," published by Doubleday, lays out the findings of a three-year, \$7 million neuromarketing study by Mr. Lindstrom, who is chairman-CEO of Lindstrom Co.

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